

AppsAnywhere Business Case Template

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Business Case Template: University Deployment of AppsAnywhere

Executive Summary

AppsAnywhere represents the vanguard of cloud-based solutions tailored exclusively for Higher Ed's IT transformation. We provide universities with the unique opportunity to simplify academic software delivery in a scalable manner, all while leveraging and optimizing their existing technology investments. Our singular focus on higher education has empowered us to collaborate with hundreds of institutions, transforming the digital experiences of over 3 million faculty and students across 21 countries.

Key Benefits:

- **Enhanced Student Experience:** Our commitment to educational enhancement is reflected in our TechWorld award shortlisting.
- **Economic Efficiency:** Witness a tangible reduction in license costs by an average of 10%.
- **Student Engagement and Retention:** Positive student feedback, increased recruitment, and improved retention rates are testaments to our impact.
- **IT Efficiency:** Achieve a 75% reduction in image size and halve packaging time, streamlining IT operations.
- **BYOD Culture Promotion:** Offering students and staff a seamless experience across their own devices.
- **Inclusive Learning:** We ensure technology access across all devices, embracing every student, including those needing assistance.
- **Space Reallocation:** Reclaim valuable lab space for a diverse range of utilities.
- **Swift Resource Access:** Resources are now ten times more accessible, ensuring efficient log-on times.
- **Improved IT Perception:** A noticeable positive shift in how both students and staff view IT services.
- **Ready-to-Use Applications:** A vast library of pre-packaged apps, both licensed and open-source, equipped with innovative licensing methods.

- **Our integrated approach:** with AppsAnywhere transcends mere software delivery. We're setting universities on a path where they're best equipped, both technologically and economically, to offer top-tier resources to their student body.

Background

Current Issues in University IT Departments: The educational landscape is rapidly changing, and university IT departments are at the centre of it. These departments face several issues because of the increase in technological dependence in academic settings:

- **Software Packaging Delays:** Every summer, there's a significant time investment required to package software for the upcoming academic year. This delay affects not just IT but also academic planning and course scheduling.
- **Limited Application Access for Students:** A predominant issue is that students are often unable to access university applications on their personal devices. Universities have traditionally depended on Virtual Desktop Infrastructure (VDI) technologies to grant remote access. However, this often results in a one-size-fits-all solution, sacrificing the optimization and customization required for various academic needs. Consequently, students experience a generic and often unsatisfactory user experience.
- **Under-Resourcing:** Like many sectors, university IT departments are often expected to do more with less, facing the dilemma of growing technological demands versus limited resources.
- **Management of Multiple Devices:** Many universities have extensive fleets of managed devices. Not only is there a significant overhead in maintaining these devices, but there's also an increasing desire to transition to a model where students can bring their own devices (BYOD) and access university software. This shift is driven by both financial motives and a desire to foster a more personalized learning environment.
- **Integration Complexity:** With the multitude of software delivery technologies available, IT departments struggle to integrate them seamlessly. The result? Fragmented service delivery that can be confusing for end-users, be they students or faculty.
- **Hybrid Learning Mandates:** In the wake of the global pandemic and the rise of online learning platforms, universities are tasked with the challenging mandate to facilitate hybrid learning — a blend of online and in-person instruction. This necessitates a technological framework that supports this model without hitches.

- **Enhancing the Student Learning Experience:** The student learning experience is paramount. With technology playing a pivotal role in modern education, IT departments are under pressure to provide seamless tech solutions that enhance, rather than hinder, the academic journey.

Solution Overview

AppsAnywhere is a software delivery platform primarily aimed at higher education institutions to simplify and enhance the student computing experience. This platform provides students, faculty, and staff with instant access to software applications on any device, from any location, both on and off-campus. Here are some key features of AppsAnywhere and how they address common challenges faced by universities:

- **On-Demand Software Access:** Students and faculty can access a library of software titles from their devices without needing to install them. This solves the problem of limited licenses or lab hours.
- **Cross-Platform Support:** Regardless of the operating system (Windows, macOS, Linux, etc.), users can access the software they need. This addresses the challenge of supporting a diverse range of student-owned devices.
- **Cost Savings:** By virtualizing software, universities can reduce the number of physical labs required, thus reducing overhead costs. Plus, they can optimize software license utilization.
- **Integration with Learning Management Systems:** AppsAnywhere can integrate with popular learning management systems, ensuring that students and educators have seamless access to required software alongside their courses.
- **Cloud and On-Premise Delivery:** AppsAnywhere offers flexibility in deployment. Universities can opt for cloud-based delivery for scalability or on-premise for more control.
- **Analytics & Reporting:** The platform offers in-depth analytics, giving IT teams insights into software usage patterns. This can help universities make informed decisions about license renewals and software procurement.
- **Improved Security:** By centralizing software delivery, universities can maintain better control over software versions and patches, ensuring that students and staff are using secure and up-to-date applications.
- **Scalability:** As the institution grows, AppsAnywhere can easily scale to accommodate more users, ensuring that every student gets access to the tools they need.

- **Offline Access:** While the primary function is to deliver software over the internet, some applications can be made available for offline use, ensuring students can work without an active internet connection.
- **Customizable User Experience:** Universities can brand and customize the portal to fit their identity, ensuring a consistent user experience that aligns with the institution's image.

In essence, AppsAnywhere addresses the challenges of software accessibility, management, and costs faced by universities, ensuring a streamlined experience for both students and IT departments.

Benefits

Benefits for your College or University

- **Integrated Solution for Seamless Application Delivery:** AppsAnywhere is a streamlined, centralized, and scalable solution that enables universities to deliver all their software, to any device, at any time, from any location. It simplifies software management by consolidating multiple licenses and delivery methods into one secure system.
- **Cost-Effective and Scalable:** Our academic partners provide the most persuasive evidence of AppsAnywhere's efficacy. They've gained significant cost savings, which is critical for educational institutions with limited resources. Aside from the financial benefits, there has been a clear improvement in service quality, streamlined management processes, improved customer experiences, and reliability.
- **User-Centric Design:** AppsAnywhere integrates smoothly with existing university systems, minimizing disruption during implementation. Its intuitive interface simplifies usage for both students and staff, reducing the need for extensive training. The platform's user-friendly design lightens the IT support load and nurtures better collaboration among faculty members. With simple access to department-specific software, faculty can focus on their primary objective - delivering quality education.
- **Dynamic Delivery for On-the-Go Accessibility:** AppsAnywhere's dynamic delivery system is one of its most notable characteristics. Recognizing the ever-changing and mobile nature of today's academic environment, we've assured that apps may be delivered instantly to end-user devices across several networks. This means that students can access the applications they require whether they are in a campus library, their dorm room, a neighbourhood café, or even abroad. This adaptability does not jeopardize security or control because applications stay under the centralized umbrella, allowing for fast changes or revocations as needed.

- **Enhances the Learning Experience and Accessibility:** By making all necessary software available from one portal, AppsAnywhere enhances each learning experience. It promotes an inclusive learning environment by enabling students to access software at their convenience, irrespective of their location or device. AppsAnywhere supports Bring Your Own Device (BYOD) policies, offering faculty a streamlined and scalable solution to provide specialist software. This centralized approach leads to faster, more efficient tech support and boosts the universities' capability to deliver online and distance courses.
- **Advanced Reporting and Insights:** Universities thrive on data, and AppsAnywhere provides plenty of it. The platform delivers deep insights into software application usage trends, allowing universities to strategically plan software acquisitions, predict user demands, and improve license management.
- **Centralized License Management:** AppsAnywhere, as a holistic solution for all software needs, delivers unmatched simplicity to license administration. Universities can ensure optimal allocation, avoid waste, and greatly increase the cost-efficiency of software installations by pooling licenses in a centralized manner, all while assuring students and faculty have the tools they need when they need them.
- **Secure and Compliant:** AppsAnywhere ensures software compliance, giving universities confidence in their licensing agreements. With vigorous security measures, it protects sensitive data, safeguarding the institution's reputation, and users' personal information. Our solution centralizes software management and significantly reduces potential security risks, as opposed to managing a variety of devices, each with individual security challenges.

Benefits for your IT team

- **Enhanced PC dependability and faster software installation:** Reimaging of University PCs is currently taking at least 6-8 hours. This is mainly down to the size of the image(s) and the amount and size of the software applications available on the PCs. Using AppsAnywhere's application virtualization software, PCs could be re-imaged in much less time than before, with a more reliable build.
- **Improved and accelerated PC performance/application execution:** PC performance is improved as software packages do not have to be installed on the PC image. Software would be deployed on-demand, which means that PCs would be running quite lean, compared to the huge number of current applications that are currently sitting on the PC. Traditionally, the more applications you install locally, the more bloated the registry and system folder will get. This makes the computer slower and increases the risk of failures. Application virtualization leaves the registry and the

system folder untouched. Moreover, the application still behaves as if it was locally installed, and there's generally no compromise on performance, so users can make full use of 3D graphics, HD content, high-CPU performance, and any other local resources. Advanced configurable virtualization means the user experience remains the same without any conflicts with the end machine.

- **Improved software deployment speed and adaptability:** Currently your current software image is agreed for each academic year, making it difficult to deploy new software or version upgrades etc. ad-hoc during the academic year. AppsAnywhere would allow new software/versions to be easily deployed throughout the academic year, ensuring a more flexible response to teaching /academic needs.

AppsAnywhere also offers a plethora of Pre-Packaged Applications.

Time Savings:

- **Immediate Deployment:** Pre-packaged applications can be deployed instantly.
- **Reduced Testing Phase:** With pre-packaged applications, the extensive testing phases associated with self-packaging are significantly reduced, leading to quicker rollouts.
- **No Packaging Backlogs:** Organizations can often accumulate a backlog when packaging in-house, especially during updates or when deploying several applications simultaneously.

Cost Savings:

- **Reduced Labour Costs:** Employing a team to package applications can be expensive. Pre-packaged applications reduce or even eliminate these labour costs.
- **Less Rework:** Pre-packaged applications usually adhere to industry standards and have undergone rigorous testing, reducing the chances of errors and the associated costs of rework.
- **Streamlined IT Infrastructure:** Reducing the need for in-house packaging infrastructure, such as specialized software or servers.

Efficiency:

- **Standardization:** Pre-packaged applications ensure a consistent standard, which can make management, deployment, and updates more straightforward.

- **Compatibility Checks:** Pre-packaged applications in AppsAnywhere have typically undergone compatibility checks, ensuring they work seamlessly within different environments and reducing potential integration issues.
- **Quick Updates:** With pre-packaged solutions, receiving updates or patches is more efficient, ensuring that end-users always have access to the latest and most secure versions.

User Acceptance Testing (UAT):

- **Consistent User Experience:** Since pre-packaged applications undergo rigorous testing before release, the end-users often experience fewer issues, leading to higher acceptance rates.
- **Reduced UAT Overhead:** The need for extensive in-house UAT processes is reduced as pre-packaged applications have already undergone a significant amount of testing. This means faster delivery to the end-users and less time spent on testing and feedback cycles.
- **Higher Quality Assurance:** Pre-packaged applications from reputable sources often guarantee a certain level of quality, ensuring that UAT phases encounter fewer critical issues.

Flexibility and Scalability:

- **Adaptability to Demand:** As the institution's needs grow, it's easier to scale up using pre-packaged applications than continuously adapting an in-house packaging process.
- **Diverse Software Suite:** With pre-packaged solutions, institutions can access a wide array of software without the hurdles of in-house packaging, allowing them to quickly adapt to new academic or administrative requirements.
- **Improved software license procurement decision-making process:** Using AppsAnywhere's reporting capabilities, it is possible to measure software application usage at the university, school, or department level. The technology measures application usage on a 'per user per second' basis, giving a plethora of data for in-depth study. This information is then linked into the AppsAnywhere Dashboard, a visual reporting suite that creates management dashboards that offer real-time application usage insights.
- **Enhanced Student Experience:** The enhancement of the student experience is a significant outcome of AppsAnywhere implementation. This entails the potential for seamless access to any Windows application on managed machines, enriching the

academic journey for students. Furthermore, a standardized approach to locating software applications is established throughout the entire University, facilitated by a customizable 'app store' that can be tailored to reflect the institution's branding.

- **Effective License Management for Optimized Software Utilization:** Administrators gain complete license oversight, leading to the optimization of software resources. This involves real-time monitoring of license utilization, enabling redistributions when necessary. Centralized license pooling empowers users to draw from the repository as needed, regardless of their location. This dynamic allocation minimizes waste and results in substantial cost savings. For instance, valuable licenses essential for teaching in school computer labs can be readily reallocated to other spaces, such as the library, during lab closure periods.
- **Secure Remote Application Access in Support of BYOD Strategy:** The adoption of AppsAnywhere also facilitates secure remote application access, aligning with the University's Bring Your Own Device (BYOD) strategy. Applications are seamlessly delivered to end-user devices across their networks, potentially granting users the ability to access these applications from any location, whether at home or on the go. Importantly, centralized control remains intact, allowing for the revocation of application access as required. A user-friendly self-service portal adds to this framework, streamlining the process for students to acquire necessary software on their personal devices and laptops.

Benefits of AppsAnywhere for Students and Staff

- **Universal Application Access:** All applications will be available from any computer room so students will no longer be frustrated when specific rooms with specialist applications are booked for teaching. Students will also be able to run applications at a computer room local to their accommodation rather than having to travel to a specific room.
- **Localized Access for Convenience:** AppsAnywhere has transformed how students interact with academic infrastructure beyond basic accessibility. They no longer need to schedule their days around the availability of specialized applications. Instead, individuals can comfortably use software applications in computer rooms near their housing. This transition not only saves them valuable time, but it also improves their overall academic experience by reducing unnecessary journeys to faraway computer laboratories.
- **Personal Computer Access with Familiarity:** The beauty of AppsAnywhere is that it extends beyond the campus's bounds. Students and employees can both access and use software applications on their personal Windows computers, subject university license agreements. This advantage is enhanced further by the fact that the interface

is a mirror reflection of what they would meet at university, guaranteeing that there is no learning curve and that their work is continuous.

- **Quick PC Repairs:** The small image size of AppsAnywhere is a key advantage. This means that PC repairs, which frequently disrupt academic activities, are completed considerably more quickly. This strategy not only decreases downtime but also improves total computer availability, ensuring academic and administrative activities stay flexible.
- **Efficient Software Updates:** AppsAnywhere's agile nature enables for quick upgrades to the most recent software versions. The time-consuming procedure of delivering large amounts of photos is now past. This streamlined procedure not only speeds up software delivery but also makes faculty's lives easier, as requests for specific software deployments can now be processed in a fraction of the time before.
- **Uniform Software Access Across International Campuses:** AppsAnywhere recognizes and facilitates the international character of education. It ensures that students, no matter where they are located, have consistent, unfettered access to academic resources by enabling the exchange of software packages across campuses globally.
- **Centralized Support and Troubleshooting:** AppsAnywhere's integrated support infrastructure is a notable feature. Any Windows application offered using this platform can be centrally supported. This has transformed troubleshooting; extended downtimes and in-person machine visits are no longer necessary. Solutions are now delivered quickly, resulting in minimal disruptions and optimal system availability.

Benefits of AppsAnywhere for Support

- **Operational Efficiency:** AppsAnywhere allows central support personnel to breathe easy. The time-consuming activities of producing, deploying, and maintaining specialized images are considerably reduced, allowing resources to be used for more strategic endeavours and improving overall support efficiency and user happiness.
- **Swift System Recovery:** AppsAnywhere's under-the-hood architecture is built for reliability and speed. Because of the reduced image size and complexity, system outages are typically brief. Systems can be fully recovered in record time, assuring service continuity and user pleasure.
- **Streamlined Software Packaging:** AppsAnywhere's innovation is obvious in its simpler software packaging mechanism. Local IT teams, who are frequently on the front lines of support requests, may now respond to and satisfy local software needs

faster than ever before, ensuring that the greater academic community is disrupted as little as possible.

- **Cross-Campus Software Package Sharing:** AppsAnywhere is all about collaboration. The technology allows for the smooth exchange of software across worldwide campuses. This not only improves resource consumption but also promotes a uniform academic experience for students across the world. Such synergies could eventually lead to creative cross-border academic cooperation.
- **Community Collaboration:** AppsAnywhere is a community enabler as well as a software platform. Within the vast AppsAnywhere community, institutions can freely exchange and cooperate on packages, enabling best practice sharing, resource optimization, and an intellectual atmosphere of camaraderie.
- **Consistent Problem Resolution:** Troubleshooting becomes less of a mystery and more of a streamlined operation, with everyone acting under the same banner. This consistency ensures that problem resolution is not only quick, but also predictable, increasing user trust and system reliability.

Technical Integration

AppsAnywhere aims to be an integrative platform, meaning it is designed to function seamlessly with a broad range of pre-existing infrastructures at universities. Here's how it fits in with various technologies:

- **Microsoft SCCM and InTune:** AppsAnywhere can integrate with Microsoft System Centre Configuration Manager (SCCM) and InTune to leverage these tools for the delivery and updating of native applications to Windows devices. This ensures that students and faculty receive the latest versions of applications without manual intervention from IT.
- **Citrix, VMware, Parallels RAS:** These are some of the leading virtualization and remote application delivery platforms. AppsAnywhere can utilize these platforms to deliver virtualized applications to end-users. For instance, a university might use VMware or Citrix to host certain applications, and AppsAnywhere will act as a unified portal through which students can access them.
- **AWS AppStream:** Amazon's AppStream is a service that provides desktop applications to users via the cloud. By integrating with AppsAnywhere, a university can offer specific cloud-based applications to students and staff without them needing to install anything on their local machines.

- **Azure Virtual Desktop and Azure Labs:** Like AWS AppStream, Azure Virtual Desktop provides virtualized desktop environments. AppsAnywhere can connect to these Azure services to give users access to virtual desktops and labs, ensuring consistent application availability and performance, regardless of where the student is located.
- **Mac Delivery Tools - JAMF Pro:** JAMF Pro is a leading management solution for Apple devices. AppsAnywhere's integration ensures that Mac users have a similar experience to Windows users, with applications being delivered and updated seamlessly to their devices.
- **Security:** By integrating with existing trusted platforms (like Citrix, SCCM, etc.), AppsAnywhere benefits from their security features, ensuring a robust defence against potential threats. Centralizing software delivery also means IT can quickly patch software or address vulnerabilities across the entire campus.
- **Data Privacy:** AppsAnywhere doesn't store the content students work on; it just delivers the application. So, concerns about data residing in the cloud or passing through multiple systems are minimized. Integration with institutional single sign-on (SSO) systems also ensures that user authentication is compliant with university policies and global standards.
- **Compatibility:** As AppsAnywhere integrates with a plethora of systems and platforms, it ensures broad compatibility. Whether a student is working from a laptop, desktop, or even a tablet, they can access the resources they need. The emphasis on cross-platform support means Windows, Mac, and Linux users are all catered to.

To summarise: AppsAnywhere's strength lies in its ability to weave together diverse university IT infrastructures into a coherent, user-friendly experience. Through its integrations, it addresses common challenges, ensuring security, data privacy, and broad compatibility across devices and systems.

Pilot program

Facilitating a pilot program for a cloud-based solution like AppsAnywhere requires a structured approach. By adopting a phased rollout, you can methodically test and adapt the system to your institution's unique requirements. Here's a generic phased rollout approach with milestones and key deliverables:

Phase 1: Planning & Preliminary Setup

Milestones:

1. Project kick-off
2. Identification of stakeholders

3. Selection of pilot groups (specific departments, faculties, or courses that would benefit most)

Key Deliverables:

1. A detailed project plan.
2. Defined objectives and success criteria for the pilot
3. Initial communication strategy to inform involved parties.

Phase 2: Technical Configuration & Integration

Milestones:

1. Setup of AppsAnywhere configurations
2. Integration with existing infrastructure (like Microsoft SCCM, InTune, Azure, Citrix, etc.)
3. Initial app package configurations and uploads

Key Deliverables:

1. A configured AppsAnywhere environment ready for testing
2. Integration documentation detailing any challenges or customizations required.
3. A list of initially available apps on AppsAnywhere for the pilot groups

Phase 3: Initial Testing & Feedback

Milestones:

1. Launch of AppsAnywhere to the pilot groups
2. Collection of user feedback over a predetermined period (e.g., 4-6 weeks)
3. Evaluation of initial results against the defined success criteria

Key Deliverables:

1. A feedback report summarizing user experiences, issues, and suggestions.
2. Technical logs or reports detailing any errors or problems encountered.
3. An updated list of apps, incorporating feedback from the pilot groups.

Phase 4: Refinement & Expansion

Milestones:

1. Implementation of feedback-driven changes and improvements
2. Expansion of the pilot to include more user groups or departments.
3. Continued collection and evaluation of feedback

Key Deliverables:

1. A refined and optimized AppsAnywhere environment
2. Updated documentation to include changes and improvements.
3. Expanded user base and an updated communication strategy to support the growth.

Phase 5: Final Evaluation & Full Rollout

Milestones:

1. Evaluation of the pilot's overall success against the initial criteria
2. Preparation for a full institutional rollout
3. Launch of AppsAnywhere campus-wide

Key Deliverables:

1. Final evaluation report detailing pilot outcomes, challenges, and success stories.
2. Rollout plan for the wider university community
3. Communication materials for full launch, including training materials, user guides, and support resources.

More information around the customer journey can be found here:

customers.appsanywhere.com

Cloud-based Nature of AppsAnywhere:

Since AppsAnywhere is cloud-based, there is no need to provision servers, significantly reducing infrastructure overhead and streamlining the rollout process. This aspect of the platform means:

1. **Faster Deployment:** Without the need for server provisioning, you can get up and running much more quickly.
2. **Scalability:** As your user base grows, AppsAnywhere can easily accommodate without the need for new hardware.
3. **Reduced IT Overhead:** Without servers to maintain, your IT team can focus on optimizing the platform and supporting users.
4. **Remote Accessibility:** Being cloud-based means students and staff can access AppsAnywhere from any location, without being tethered to on-campus servers.

Remember to maintain regular communication with all stakeholders throughout each phase, addressing any concerns and keeping everyone informed of progress and changes. This will ensure a smoother transition and adoption of the platform.

The return on investment

Drawing from extensive feedback and analysis of 250 universities actively using AppsAnywhere, we project an average Return on Investment (ROI) of 6 to 9 months. Benefits manifest from day one, touching multiple facets - from enhancing the IT team's efficiency to fundamentally elevating student life and learning on campus.

- **Cost-Effective and Scalable:** Compared to a non-centralized and on-premise software management system, AppsAnywhere significantly reduces both the administrative complexities and associated costs. It negates the need for managing multiple, disconnected systems, providing a unified solution for software management.

AppsAnywhere is a cost-optimizing partner for universities. It provides valuable insights into software usage, helping institutions to allocate resources effectively and ensure they only invest in heavily utilized software.

Reduction in Packaging Time and off the shelf packages:

- Cut down by 60%.
- Results in an annual time/cost saving of:
 - £90,000 based on 6 packagers with a salary of £30,000 each.
 - \$120,000 for a similar team earning \$40,000 each.

Reduction in Image Size:

- Slashed by 75%.
- Equates to a 75% reduction in time and cost for image maintenance, patch/update management, and delivery.
- Annual savings:
 - £90,000 based on the above UK packager metrics.
 - \$120,000 based on the US packager metrics.

Software License Costs: Reduced by an average of 10%.
Savings are calculated as: Software budget annually × 0.1.

Seamless Integration: AppsAnywhere integrates smoothly with existing university systems, minimizing disruption during implementation.

Student retention boost by enhancing each learning experience and accessibility:

- A 5% average increase in student retention with effective app delivery.
- Calculated as: Number of Students × Annual Value × 0.05.

Attracting More Students:

- A 1.5% average increase in student enrolment.
- Calculated as: Number of Students × Annual Value × 0.015.

Operational Efficiency During Crucial Periods:

- Previously, post-exam rebuild times spanned 2 hours or more, sometimes even overnight.
- These times have been reduced by over 80%. Consequently, during exam seasons, student computer rooms are refurbished swiftly and reliably.

Environmentally Friendly:

- Average carbon footprint reduction of 5 tons of CO₂, equivalent to the carbon footprint of five average students.
- This is realized by:
 - Less server requirements.
 - Reduced image size hardware necessities.

Case Studies/Testimonials

When considering a new software or solution for an organization, customer references play a pivotal role. They provide real-world testimonials and insights about the effectiveness, benefits, and challenges of a product or service. Having access to existing customer references gives potential adopters the confidence to proceed, knowing that others have successfully implemented and benefited from the solution.

For those interested in understanding the real-world applications and benefits of AppsAnywhere, it's valuable to explore experiences from institutions that have already implemented the solution. By visiting the customer references page, you can dive deep into various testimonials, case studies, and success stories which offer detailed insights into the platform's capabilities.

If you're evaluating AppsAnywhere for your institution or organization, I highly recommend visiting the following resource to explore existing customer references:

<https://www.appsanywhere.com/company/customers>. This link provides a comprehensive look at how different organizations have utilized and benefited from AppsAnywhere, which can guide your decision-making process.

Conclusion & Recommendation

AppsAnywhere emerges as a transformative tool in the educational landscape, especially for universities seeking to enhance and streamline their IT infrastructure. By offering on-demand software access across a multitude of devices and platforms, it fundamentally reshapes the student computing experience.

The platform's integration capabilities are especially commendable. Whether it's Microsoft SCCM, InTune, Citrix, VMWare, or cloud solutions like AWS AppStream and Azure Virtual Desktop, AppsAnywhere seamlessly melds with existing infrastructures. This harmonious integration reduces both costs and complexities often associated with managing diverse software applications across a vast university network.

With our cloud-centric architecture, AppsAnywhere negates the need for on-campus server provisions, ensuring scalability, remote accessibility, and reduced IT overhead. This cloud foundation ensures that both students and faculty can access required software anytime, anywhere— a necessity in today's increasingly remote and flexible educational environment.

The value of AppsAnywhere isn't just in its technical capabilities but also in its proven track record. By referencing real-world success stories, as found on their customer references page, potential adopters can glean insights into the tangible benefits and transformative impact the platform has offered to similar institutions.



Universities seeking to modernize their software delivery, improve accessibility, and reduce IT challenges, AppsAnywhere stands as a compelling solution. However, as with any significant technological shift, it's crucial to assess its suitability based on specific institutional needs. I strongly encourage universities to delve deeper, consider the manifold advantages, and undertake a detailed assessment to determine how AppsAnywhere can best serve their unique requirements. The future of educational IT infrastructure is dynamic, and with tools like AppsAnywhere, universities can be at the forefront of this evolution.